Financial Statements and Independent Auditor's Report

December 31, 2021 and 2020



Index

	<u>Page</u>
Independent Auditor's Report	2
Financial Statements	
Statements of Financial Position	4
Statements of Activities and Change in Net Assets	5
Statements of Functional Expenses	6
Statements of Cash Flows	8
Notes to Financial Statements	9



Independent Auditor's Report

To the Board of Directors Christopher Coffland Memorial Fund, Inc.

Opinion

We have audited the financial statements of Christopher Coffland Memorial Fund, Inc. (the "Organization"), which comprise the statements of financial position as of December 31, 2021 and 2020, and the related statements of activities and change in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.



In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audits.

CohnReznickLLP

Baltimore, Maryland August 16, 2022

Statements of Financial Position December 31, 2021 and 2020

<u>Assets</u>

	 2021	2020			
Current assets Cash and cash equivalents Unconditional promises to give Prepaid expenses, current	\$ 617,817 500 22,096	\$	336,226 - -		
Total current assets	 640,413		336,226		
Prepaid expenses, net of current portion	-		12,321		
Property and equipment Furniture, fixtures and equipment Website Software Less accumulated depreciation	 8,339 6,507 21,619 (29,188)		13,734 6,507 21,619 (30,287)		
	 7,277		11,573		
Total assets	\$ 647,690	\$	360,120		
Liabilities and Net Assets					
Liabilities Accounts payable and accrued expenses Credit cards payable Grants payable (Note 3)	\$ 9,594 2,078 10,214	\$	3,947 1,516 11,962		
Total current liabilities	 21,886		17,425		
Paycheck Protection Program loan payable (Note 4)	-		75,300		
Total liabilities	 21,886		92,725		
Net assets without donor restrictions	 625,804		267,395		
Total liabilities and net assets	\$ 647,690	\$	360,120		

Statements of Activities and Change in Net Assets Years Ended December 31, 2021 and 2020

		2021				2	020		
	hout donor strictions	ith donor strictions	. <u> </u>	Total	hout donor strictions		n donor rictions		Total
Support and revenue									
Grants and donations	\$ 822,320	\$ -	\$	822,320	\$ 399,259	\$	-	\$	399,259
Grants and donations generated at special events Gross revenue from special events	534,687	-		534,687	434,166		-		434,166
(excluding related donations)	48,581	-		48,581	56,388		-		56,388
Less direct expenses for special events	(58,129)	-		(58,129)	(49,599)		-		(49,599)
Merchandise sales	7,704	-		7,704	5,239		-		5,239
Miscellaneous income	7,175	-		7,175	2,703		-		2,703
Interest income	94	-		94	91		-		91
Forgiveness of Paycheck Protection Program loans Net assets released from restrictions	137,878	-		137,878	-		-		-
Satisfaction of time restrictions	 -	 -		-	 -		-	·	-
Total support and revenue	 1,500,310	 -		1,500,310	 848,247		-	. <u> </u>	848,247
Expenses									
Program services	915,535	-		915,535	516,094		-		516,094
Management and general	96,794	-		96,794	59,794		-		59,794
Fundraising	129,572	 -		129,572	 85,512		-	. <u> </u>	85,512
Total expenses	 1,141,901	 -		1,141,901	 661,400		-		661,400
Change in net assets	358,409	-		358,409	186,847		-		186,847
Net assets, beginning of year	 267,395	 -		267,395	 80,548		-		80,548
Net assets, end of year	\$ 625,804	\$ -	\$	625,804	\$ 267,395	\$	-	\$	267,395

Statement of Functional Expenses Year Ended December 31, 2021

	Program services	Management and general	Fundraising	Cost of goods sold	Total
Bank and credit card fees	\$ 2,730	\$ 13,937	\$ 1,052	\$-	\$ 17,719
Depreciation	4,326	634	1,666	-	6,626
Dues and subscriptions	2,233	94	10,909	-	13,236
Gifts	3,291	-	-	-	3,291
Grants - gym memberships and equipment	345,085	-	-	-	345,085
Grants - other program expenses	154,141	-	-	-	154,141
Insurance	7,204	5,143	901	-	13,248
Marketing	621	-	220	-	841
Miscellaneous	1,113	262	40	-	1,415
Office	1,693	417	404	-	2,514
Professional services	26,563	34,295	6,188	-	67,046
Promotional materials	15,606	489	7,623	-	23,718
Rent expense	3,292	482	1,268	-	5,042
Salaries - officer	39,973	4,996	4,997	-	49,966
Salaries - other	221,347	32,422	85,268	-	339,037
Shipping	1,815	78	197	-	2,090
Taxes - payroll	20,934	3,067	8,064	-	32,065
Telephone and web hosting	2,627	471	235	-	3,333
Travel and meetings	24,125	7	540	-	24,672
Welcome kits	36,816	-	-	-	36,816
Cost of goods sold for special events				58,129	58,129
Total expenses by function	915,535	96,794	129,572	58,129	1,200,030
Less expense included in total special events				(58,129)	(58,129)
	\$ 915,535	\$ 96,794	\$ 129,572	\$-	\$ 1,141,901

Statement of Functional Expenses Year Ended December 31, 2020

	Prog serv	gram rices	Management and general		-		-		-		-		-		-		-		-		-		-		Fundraising		Cost of ods sold	 Total
Bad debt expense	\$	-	\$	3,000	\$	-	\$ -	\$ 3,000																				
Bank and credit card fees		1,213		12,001		310	-	13,524																				
Depreciation		4,762		367		1,216	-	6,345																				
Dues and subscriptions		2,743		109		17,107	-	19,959																				
Gifts		2,694		-		-	-	2,694																				
Grants - gym memberships and equipment		129,597		-		-	-	129,597																				
Grants - other program expenses		59,197		-		-	-	59,197																				
Insurance		8,006		5,210		1,001	-	14,217																				
Interest		-		2,319		-	-	2,319																				
Marketing		-		-		1,453	-	1,453																				
Miscellaneous		56		4		14	-	74																				
Office		1,590		123		406	-	2,119																				
Professional services		15,267		15,527		1,002	-	31,796																				
Promotional materials		-		-		4,989	-	4,989																				
Rent expense		6,399		493		1,635	-	8,527																				
Salaries - officer		41,197		5,149		5,150	-	51,496																				
Salaries - other		178,403		13,745		45,575	-	237,723																				
Shipping		2,919		78		256	-	3,253																				
Taxes - payroll		16,284		1,255		4,160	-	21,699																				
Telephone and web hosting		4,848		374		1,238	-	6,460																				
Travel and meetings		22,929		40		-	-	22,969																				
Welcome kits		17,990		-		-	-	17,990																				
Cost of goods sold for special events		-		-		-	 49,599	 49,599																				
Total expenses by function		516,094		59,794		85,512	49,599	710,999																				
Less expense included in total special events				-		-	 (49,599)	 (49,599)																				
	\$	516,094	\$	59,794	\$	85,512	\$ 	\$ 661,400																				

Statements of Cash Flows Years Ended December 31, 2021 and 2020

	2021	2020			
Cash flows from operating activities Change in net assets Adjustments to reconcile change in net assets to cash provided by operating activities	\$ 358,409	\$	186,847		
Depreciation Loss on disposal of property and equipment Donated investments Proceeds from sales of donated investments Forgiveness of Paycheck Protection Program loans Change in	6,626 1,630 - - (137,878)		6,345 - 10,405 (10,405) -		
Unconditional promises to give Prepaid expenses Accounts payable and accrued expenses Credit cards payable Grants payable	 (500) (9,775) 5,647 562 (1,748)		(5,734) (662) (82,237) 3,480		
Net cash provided by operating activities	 222,973		108,039		
Cash flows from investing activities Purchases of property and equipment	 (3,960)		(844)		
Net cash used in investing activities	 (3,960)		(844)		
Cash flows from financing activities Proceeds from loan payable	 62,578		75,300		
Net cash provided by financing activities	 62,578		75,300		
Net increase in cash	281,591		182,495		
Cash and cash equivalents, beginning of year	 336,226		153,731		
Cash and cash equivalents, end of year	\$ 617,817	\$	336,226		
Noncash financing activity Forgiveness of Paycheck Protection Program loans	\$ 137,878	\$			

Notes to Financial Statements December 31, 2021 and 2020

Note 1 - Organization and summary of significant accounting policies

Organization and nature of activities

Christopher Coffland Memorial Fund, Inc. d/b/a Catch A Lift Fund (the "Organization") was incorporated as a nonprofit organization in the State of Maryland on October 27, 2010. The Organization was formed as a memorial to Cpl. Christopher Coffland, an Army Intelligence Specialist who volunteered for service after 9/11 and was killed by a roadside bomb in Afghanistan in November 2009. The Organization's mission is to help combat wounded veterans regain their mental and physical health through gym memberships, in home gym equipment, personalized fitness and nutrition programs, and a peer support network.

Basis of accounting

The Organization prepares its financial statements on the accrual basis of accounting. Consequently, revenues are recognized when earned and expenses are recognized when the obligation is incurred.

Revenue recognition

The Organization records contributions as revenue when they are unconditionally pledged by the donor or when received in cash if not pledged. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

Contributions are classified as either conditional or unconditional. A conditional contribution is a transaction where the Organization must overcome a barrier or hurdle to be entitled to the resource and the resource provider is released from the obligation to fund or has the right of return of any advanced funding if the Organization fails to overcome the barrier. Any funding received prior to overcoming the barrier is recognized as a refundable advance. At December 31, 2021 and 2020, the Organization had no refundable advances related to contributions.

Sponsorship income received is recorded as grants and donations generated at special events for the portion of the payment that represents the fair value of the benefits provided with the sponsorship payment. Payments received in advance are recorded as deferred revenue and recognized as income when earned. Conditional sponsorship income, that is, income with a measurable performance or other barrier, and a right of return, is not recognized as revenue until the conditions on which they depend have been substantially met. At December 31, 2021 and 2020, the Organization had no refundable advances related to conditional sponsorships.

Other amounts received for special events besides contributions and sponsorships are recognized in the period earned. Amounts received in advance are included in deferred revenue.

The Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets with donor restrictions and net assets without donor restrictions.

Notes to Financial Statements December 31, 2021 and 2020

Net assets with donor restrictions are contributions with donor-imposed time and/or programspecific restrictions. These restrictions require that resources be used for specific purposes and/or in a certain period. Net assets with donor restrictions become net assets without donor restrictions when the time restrictions expire, or the funds are used for the restricted purposes and are reported in the statement of activities and change in net assets as net assets released from restrictions. The Organization's policy is to report all donor-restricted contributions as net assets with donor restrictions even if those restrictions are met in the same reporting period the contributions and grants are received.

Cash and cash equivalents

For financial statement purposes, the Organization considers cash in the bank and amounts held in money market accounts to be cash equivalents. The Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Promises to give

Promises to give represent unconditional promises from donors to contribute monies to the Organization. Unconditional promises to give are recorded when the promise is made. The need for an allowance is determined based on a review of the estimated collectability of the specific accounts. Uncollectible amounts are charged off against the allowance for doubtful accounts once management determined a promise to give, or a portion thereof, to be uncollectible. Bad debt expense was \$0 and \$3,000 at December 31, 2021 and 2020, respectively.

Property and equipment

It is the Organization's policy to capitalize property and equipment over \$500. Purchased property and equipment are recorded at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as contributions without donor restrictions unless the donor has restricted the donated asset to a specific purpose. The Organization provides for depreciation on property and equipment using the straight-line method over the useful lives of the assets, ranging from five to seven years. Costs incurred for software and to establish and design the current website were capitalized and are being depreciated on the straight-line basis, ranging from three to five years. The loss on the disposal of property and equipment was \$1,630 and \$0 for the years ended December 31, 2021 and 2020, respectively. The gain or loss on the disposal of property and equipment is presented as miscellaneous income on the statements of activities and change in net assets.

Investments

Donated investments are reflected as donations at their fair values at date of receipt. It is reasonably possible that changes in interest rates and market risk in the near term could result in a change in fair value of investment balances, which could be material. The Organization received donated investments with a fair value of \$0 and \$10,405 for the years ended December 31, 2021 and 2020, respectively, which were converted to cash nearly immediately. Donated securities converted to cash nearly immediately are reflected in the statements of cash flows as cash flows from operating activities. Any gain or loss from sale of donated investments are recognized as investment income in the statements of activities and change in net assets.

Notes to Financial Statements December 31, 2021 and 2020

Donated services, goods, and facilities

The contribution of services are recognized if the services received (a) create or enhance nonfinancial assets or (b) require specialized skills that are provided by individuals possessing those skills and would typically need to be purchased if not provided by donation. The Organization receives a significant amount of donated services from unpaid volunteers who assist in fundraising and management. No amounts have been recognized in the statements of activities and change in net assets because the criteria for recognition under generally accepted accounting principles have not been satisfied.

The Organization receives in-kind donations of various items that are auctioned off at fundraising events that it hosts at a local restaurant. Additionally, the use of facilities and food services provided at the events are donated, as well. These in-kind donations are included with contributions in the accompanying financial statements, recorded at their fair value at the date of receipt, and adjusted for the ultimate amount received by the auction bidders and attendees for those items.

Income taxes

The Organization is exempt from federal tax under the provisions of Section 501(c)(3) of the Internal Revenue Code. Accordingly, the accompanying financial statements do not include a provision for federal and state income taxes. The Organization did not have any unrelated business income for the years ended December 31, 2021 and 2020. The Organization recognizes interest expense and penalties on income taxes related to uncertain tax positions in general and administration expenses on the statements of activities and change in net assets and accounts payable and accrued expenses on the statements of financial position. There is no provision in these financial statements for penalties and interest on income taxes related to uncertain tax positions for the years ended December 31, 2021 and 2020. Tax years prior to 2018 are no longer subject to examination by the Internal Revenue Service or the tax jurisdiction of Maryland.

Use of estimates

Management uses estimates and assumptions in preparing these financial statements in conformity with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenue and expenses. Actual results could vary from the estimates that were used.

Functional allocation of expenses

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statements of functional expenses. Costs that can be identified with a particular program or support function are charged directly to that program or function. Salaries and related costs have been allocated among the programs and supporting services based upon management's best estimates of the proportion of these costs applicable to each program. Other allocable costs have been allocated to program services and to management and general and fundraising based on the percentage of time spent by each person on each service.

Subsequent events

The Organization has evaluated events and transactions for potential recognition or disclosure through August 16, 2022, the date the financial statements were available to be issued. See Note 7 for the subsequent events disclosure.

Notes to Financial Statements December 31, 2021 and 2020

Note 2 - Liquidity and availability of resources

As of December 31, 2021 and 2020, the Organization has \$618,317 and \$336,226, respectively, of financial assets available within one year of the statements of financial position date to meet cash needs for general expenditures consisting of cash and cash equivalents of \$617,817 and \$336,226, respectively, and unconditional promises to give of \$500 and \$0, respectively. The Organization does not have any financial assets that are not available for general expenditures due to contractual obligations or board designations.

Note 3 - Grants payable

As part of its mission, the Organization offers grants to disabled veterans throughout the United States that pay for their gym memberships. These grants are either paid in lump sums or in monthly installments per the gym membership contract. The Organization records the full amount of the grant as an expense at the time of the grant approval. A conditional promise to give, which depends on the occurrence of a specified future and uncertain event, is not recognized until the condition has been substantially met. As of December 31, 2021 and 2020, there was a balance of grants payable totaling \$10,214 and \$11,962, respectively.

Note 4 - Loans payable

On April 20, 2020, the Organization obtained a loan of \$75,300 from a bank under the Small Business Administration's ("SBA") Paycheck Protection Program that is part of the Coronavirus Aid, Relief, and Economic Security Act (the " CARES Act"). Under the CARES Act, Paycheck Protection Program loan recipients meeting certain criteria set by the SBA are eligible for full or partial forgiveness of such loans. The Organization submitted its application for loan forgiveness and received notice from its lender on March 9, 2021 that the SBA approved forgiveness of \$75,300 of the loan. Accordingly, the Organization derecognized \$75,300 of the loan and recognized corresponding forgiveness of Paycheck Protection Program loan revenue.

On February 25, 2021, the Organization obtained a loan of \$62,578 from a bank under the second round of the SBA's Paycheck Protection Program. The Organization submitted its application for loan forgiveness and received notice from its lender on November 16, 2021 that the SBA approved forgiveness of \$62,578 of the loan. Accordingly, the Organization derecognized \$62,578 of the loan and recognized corresponding forgiveness of Paycheck Protection Program loan revenue.

There is a six-year period during which the SBA can review the Organization's forgiveness calculation.

Note 5 - Commitments

During 2018, the Organization entered into a lease of office facilities under an operating lease. This lease requires monthly payments of \$900 plus utilities and was to expire in July 2019. The lease was renewed in 2019, and the lease ended on July 31, 2020.

During 2020, the Organization entered into a lease of storage space under an operating lease. The lease requires monthly payments of \$300 and is set to expire in August 2022.

Notes to Financial Statements December 31, 2021 and 2020

Rental expense under the leases totaled \$5,042 and \$8,527 for the years ended December 31, 2021 and 2020, respectively, and is presented as rent expense on the accompanying statements of functional expenses.

The total future minimum lease payments at December 31, 2021 due in the following year are \$2,100.

Note 6 - Risks and uncertainties

The spread of a novel strain of coronavirus ("COVID-19") has caused significant business disruptions in the United States beginning in the first quarter of 2020. The economic impact of the business disruptions caused by COVID-19 is uncertain. The extent of any effects these disruptions may have on the operations and financial position of the Organization will depend on future developments, which cannot be determined at this time.

Note 7 - Subsequent events

On July 21, 2022, the Organization entered into a lease of office facilities under an operating lease. This lease requires monthly payments of \$1,350 plus utilities and will expire in August 2023. The lease includes an option for two renewals of one year each.



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